

SRW NYSERDA OSW Supply Chain Forum Siemens Energy Inc

84HP-006



Project Scope – Onshore Converter Station (ONCS) Site Location





Project Scope ONCS @ 608 Union Ave, Holbrook, NY 11741





Project Scope ONCS





Opportunities – Local (NY) Companies Contractors



\circ Civil Design

Scope Overview

- Engineering Services for Civil and Structural Design
- Preparation of Permitting packages and IFC drawing set for construction

Current Status

- Pre-engineering package awarded to LI based design Firm in April 2021
- Contract negotiations with 2 short listed NY based design firms

• Civil Construction & Buildings

Scope Overview

- All Civil Works at site including earth works and foundations
- Supply and installation of 3 buildings
- Supply and installation of all building mechanical and electrical services (lighting, HVAC, etc.)

Current Status

RFQ package to be issued by Q3/2022 after completion of Civil design

Opportunities – Local (NY) Companies Contractors - continued

SIEMENS COCIGY

• Installation Services

Scope Overview

- Installation of all equipment at site after the civil construction is completed
- Supply installation materials (hardware, cable accessories)
- Estimated 42,000 manhours

Current Status

RFI will be issued in mid 2023 for a start at site in 2024

• Electrical Testing Services

Scope Overview

- Certified Testing Engineers and Technicians to complete standard substation component testing
- Supply of all test equipment and documentation

Current Status

• RFQ package to be issued by the end of 2023, on site activities to start at the end of 2024

Opportunities – Local (NY) Companies Contractors - others



- Logistics and Transportation Contractors
 - Heavy Hauler for transportation services of overweight equipment from Port to site (including on and offloading) in 2024
 - Trucking companies to deliver containers and bulk equipment from port to site
 - Warehouse Space for temporary storage of equipment

Opportunities – Local (NY) Companies Materials



$\circ~$ Vendors and Distributors

- Design and Supply Substation Steel Structures for equipment support
- Supply of Bus materials (AL bus; clamps & connectors)
- Supply of Control and Power Cables (including accessories)
- Supply Panels for Aux Power supply
- Supply of standard substation materials (details to be available after engineering completion)
- Supply of Oil; Coolant; Specialized Gases

Opportunities – Local (NY) Companies Services



• Site office Support functions (from 2023 to 2025)

- Health and Safety Professional
- QA/QC expert
- Site admin and Logistics support
- Site security
- General Services (from 2023 to 2025)
 - Special Inspection services during construction
 - Tools and Equipment Rental
 - Site office infrastructure
 - Lodging Services (Hotels and Rental properties)
- Offshore Platform services (OCS)
 - Labor for installation and testing
 - Supply of installation materials
 - Offshore infrastructure support

Siemens Energy Inc - Procurement Process

- Vendor Pre-Qualification
 - Questionnaire
 - Capabilities Presentation
 - Audit
 - Confirmation on SEI business requirements (Code of Conduct, Safety Standards, T&C's)

SIEMENS

energy

- Vendor Registration
 - Inclusion in SEI vendor data base
 - SAP System vendor number

o RFQ Process

- Intent to participate on RFQ
- Issue RFQ package with technical and commercial documentation
- RFI during bid period
- Offer submission at due date
- Offer clarifications and bid presentation to SEI
- Contract negotiations and BAFO
- Contract award