FINANCIALS 2010 First 9 months



Disclaimer

Certain statements in this presentation are based on the beliefs of our management as well as assumptions made by and information currently available to the management. Forward-looking statements (other than statements of historical fact) regarding our future results of operations, financial condition, cash flows, business strategy, plans and future objectives can generally be identified by terminology such as "targets", "believes", "expects", "aims", "intends", "plans", "seeks", "will", "may", "anticipates", "continues "or similar expressions.

A number of different factors may cause the actual performance to deviate significantly from the forward-looking statements in this presentation including but not limited to general economic developments, changes in temperature and precipitation, changes in market prices (e.g. oil, gas, power, coal, CO₂, currency), changes in the competitive environment, developments in the financial markets and changes in legislation or case law.

We urge you to read our annual report available on our website at www.dongenergy.com for a discussion of some of the factors that could affect our future performance and the industry in which we operate.

Should one or more of these risks or uncertainties materialise or should any underlying assumptions prove to be incorrect, our actual financial condition or results of operations could materially differ from that described herein as anticipated, believed, estimated or expected.





Agenda

DONG Energy highlights

- Market development
- Financials
- Outlook
- Appendix



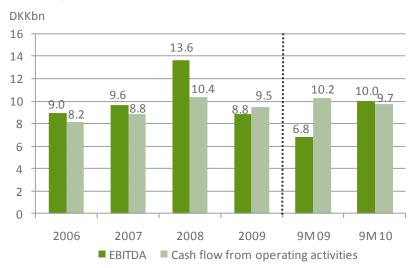


Highlights first 9 months of 2010

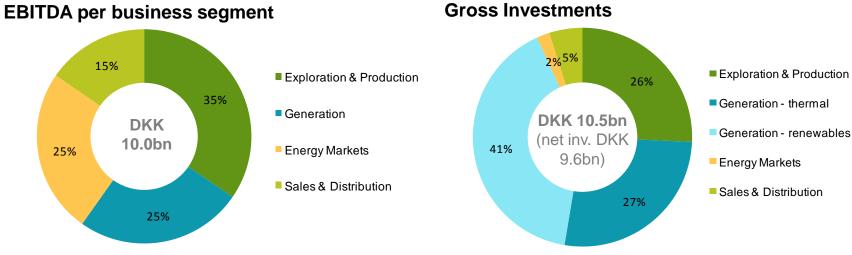
Key financials

- EBITDA up 47% y/y to DKK 10.0bn
- Raised EBITDA outlook for 2010 on the back of:
 - Lower than expected oil and gas spread
 - Lower than expected costs
 - Optimisation of gas contracts
- EBITDA in Q4 10 to be positive, but lower than the quarterly average in 9M 2010

Key figures



energy



Clean and reliable energy

Clear targets



Focus on organic growth driven by E&P and Generation/Renewables



Generation/Thermal, Energy Markets and S&D drive market leading operational excellence

Increased diversification and robustness



- Increasing diversification across markets, fuels and technologies
- Strong integrated positions
- Risk mitigation through partnering
- Significant share of stable earnings



Key events in Q3 10 supporting the strategic direction

E&P

- Decision to build out Norwegian gas field Marulk
- Divestment of shares in Danish licenses Svane and Solsort

Partnerships

- Divestment of 30% of Nysted offshore park to pension fund PensionDanmark
- Divestment of 7.25% of Nysted offshore park to Stadtwerke Lübeck

Industrialisation

Ordering of a new installation vessel for A2SEA

Cost efficiency

Phase out of further thermal power generation capacity from 2013





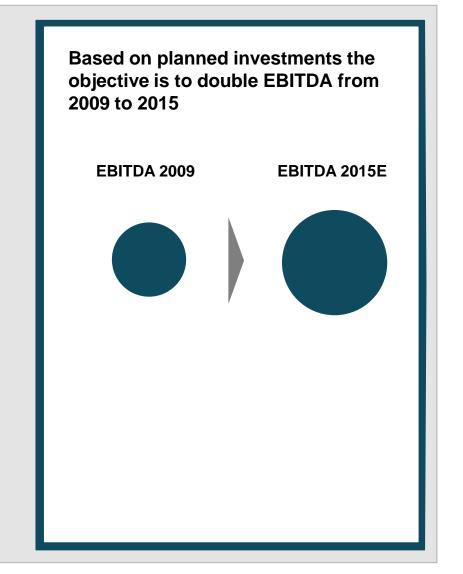
Target to double EBITDA by 2015

In compliance with the capital structure target the following expectations are set for net investments:

- 2010: DKK 11-12bn (previous expectation DKK 10bn)
- 2011: Around DKK 15bn (previous expectation DKK 10-15bn)
- 2012 and 2013: Average max DKK 15-20bn

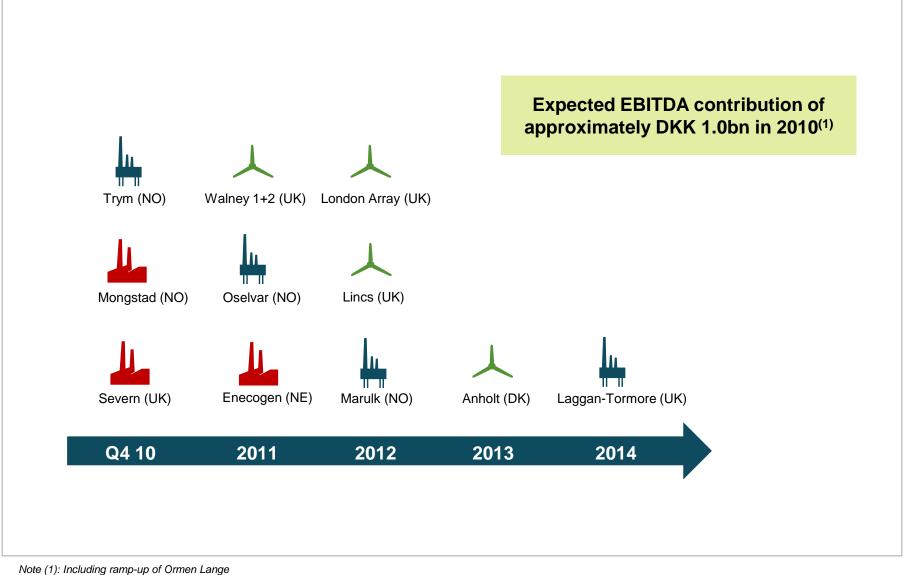
The focus of the investment programme is to:

- Expand green power generation
- Secure stable energy supply





Decided larger construction projects coming on stream



energy

Larger decided construction projects

Larger projects with commercial production before end of 2010					
Project	Type of project	DE's share of project	MW ⁽¹⁾	Capex/remaining capex ⁽²⁾	Commercial start
Horns Rev 2	91 offshore wind turbines in DK	100%	209MW	DKK 3.7bn /DKK 0.0bn	Dec 2009 ✔
Karnice and Karcino	30 onshore wind turbines in PL	100%	81MW	DKK 0.8bn /DKK 0.0bn	2009/2010 🗸
Nini Øst	Oil field in DK	40%	n.a.	DKK 0.8bn /DKK 0.0bn	Feb 2010 🖌
Gunfleet Sands 1+2	48 offshore wind turbines in UK	100%	173MW	DKK 4.3bn /DKK 0.1bn ⁽³⁾	Q1 2010 🗳
Mongstad	Gas fired power plant in NO	100%	280MW	DKK 2.2bn /DKK 0.1bn	Q4 2010
Severn	Gas fired power plant in UK	100%	850MW	DKK 3.4bn /DKK 0.5bn	Q4 2010
Trym	Oil & Gas field in NO	50%	n.a.	DKK 1.2bn /DKK 0.5bn	Q4 2010

Larger projects with commercial production start in 2011-2014					
Enecogen	Gas fired power plant in NL	50%	435MW	DKK 2.5bn /DKK 1.0bn	2011
Oselvar	Oil & Gas field in NO	55%	n.a.	DKK 2.4bn /DKK 1.6bn	2011
Walney 1+2	102 offshore wind turbines in UK	74.9%	275MW	DKK 6.5bn /DKK 3.9bn ⁽³⁾	2011
Lincs	75 offshore wind turbines in UK	25%	67.5MW	DKK 1.5 bn /DKK 1.3bn ⁽³⁾	2012
London Array	175 offshore wind turbines in UK	50%	315MW	DKK 8.7bn /DKK 7.4bn	2012
Marulk	Oil & Gas field in NO	30%	n.a.	DKK 1.1bn/DKK 0.9bn	2012
Anholt	111 offshore wind turbines in DK	100%	400MW	DKK 9.8bn/DKK 9.7bn	2013
Laggan-Tormore	Oil & Gas field in UK	20%	n.a.	DKK 4.5bn/DKK 4.2bn	2014

Note (1): DONG Energy's share of MW.

Note (2): DONG Energy's share of capex as of 30 September 2010

Note (3): Expected proceeds from sale of transmission assets subtracted from capex



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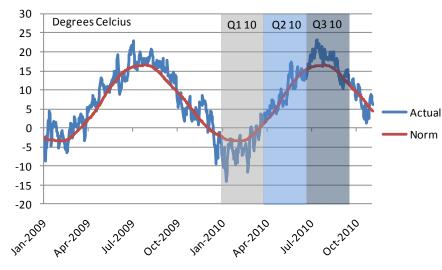
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Market situation

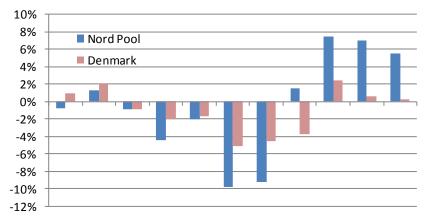
Unusual weather situation normalising in Q2 10



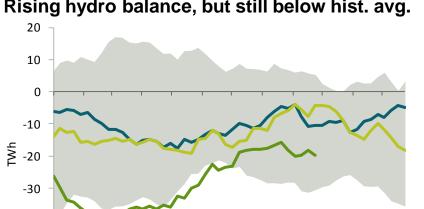
Source: SKM Market Predictor

Demand development in Nord Pool and Denmark

y/y change in power demand



Q1 08 Q2 08 Q3 08 Q4 08 Q1 09 Q2 09 Q3 09 Q4 09 Q1 10 Q2 10 Q3 10



Median

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

2009

2010

Last 9 years range

Source: SKM Market Predictor

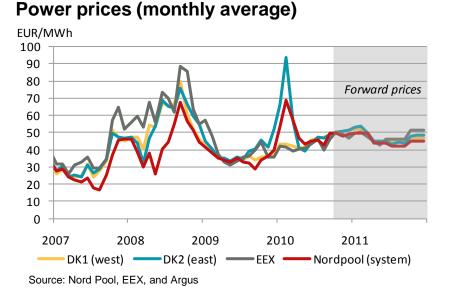
Rising hydro balance, but still below hist. avg.

5 energy

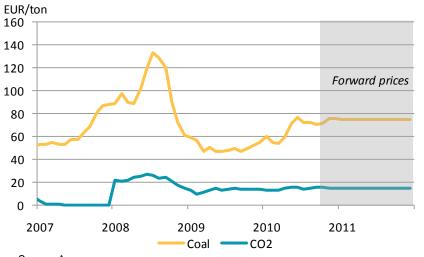
-40

-50

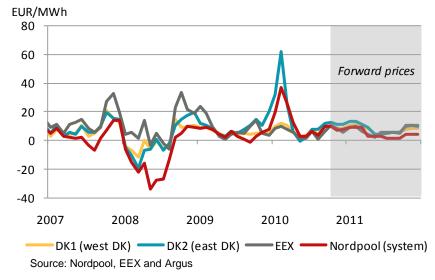
Green Dark Spreads



Coal prices (monthly average)



Green Dark Spread (monthly average)

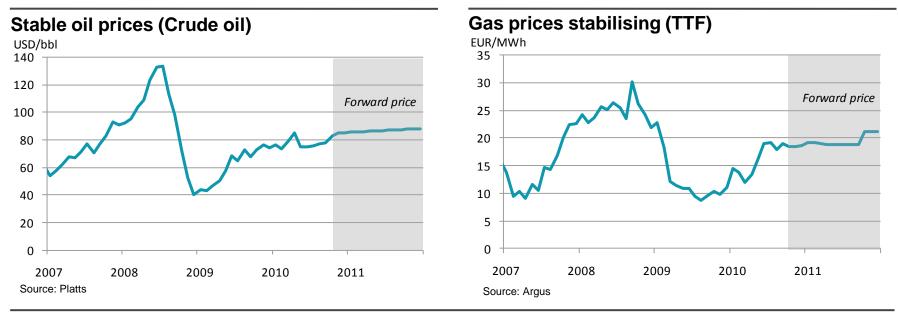


- Power prices increased relatively more than fuel and CO₂ prices in 9M 10
- Average GDS in Denmark (DK1 + DK2):
 - 9M 10: EUR 12/MWh
 - 9M 09: EUR 7/MWh

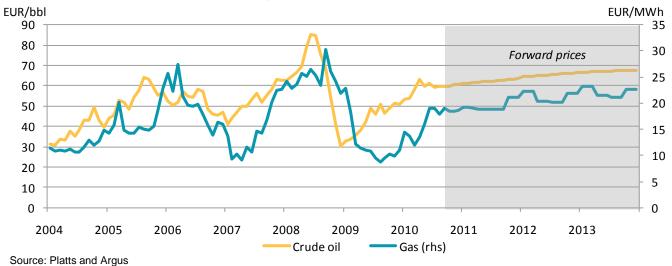


Source: Argus

Oil prices and gas prices



Relationship between oil and gas prices



DONG energy

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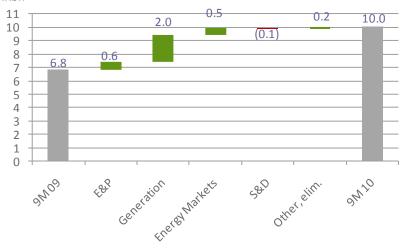
Selected Financial Figures

DKK million	9M 10	9M 09
Revenue	38,490	35,791
EBITDA	10,032	6,830
Profit after tax	3,091	1,081
Assets	126,224	121,976
Equity incl. hybrid capital	46,871	45,141
Net interest-bearing debt	27,617	21,840
Funds From Operation (FFO)	8,188	5,857
Cash flow operating activities (CFO)	9,747	10,244
Adjusted net debt ¹ /CFO ² (target 3x)	3.5	2.0
FFO ² /Net debt	35.2%	36.5%

Note (1): Net interest-bearing debt plus 50% of issued hybrid capital Note (2): Last 12 months

EBITDA development

DKKbn



- **EBITDA** increased by 47% y/y due to:
 - Higher oil and power prices
 - Increased production from new renewable assets
 - Positive effect from timing differences compared to 9M 09
- Hedging had a negative impact of DKK 0.2bn (positive effect of DKK 1.2bn in 9M 09)
- Cash flow from operations was down 4.9% y/y.
- Changes in Net Working Capital had a positive impact in 9M 10 of DKK 1.4bn compared to a large positive impact of DKK 4.2bn in 9M 09



Exploration & Production

Higher oil and gas prices

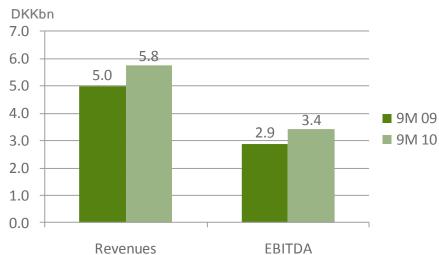
Operational figures

		9M 10	9M 09
Oil & gas production	mboe	17.5	17.7
- Oil production	mboe	6.6	6.7
- Gas production	mboe	10.8	11.0

Highlights

- Gas and oil production decreased by 1% compared to the year before
- Gas production constituted 62% of total production in 9M 10 on par with 9M 09
- The gas production came primarily from the Ormen Lange gas field in Norway

Financial development



EBITDA up to DKK 3.4bn from DKK 2.9bn

- Positive contribution from higher gas and oil prices
- Lower production and less positive effect from oil price hedging
- Higher costs related to repairs at the Siri platform



Generation

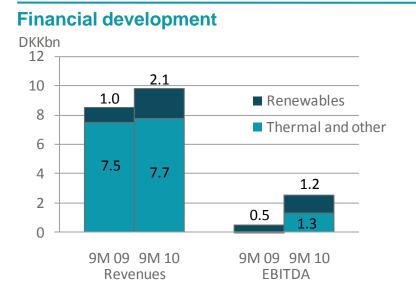
Significantly higher green dark spreads

Operational figures

		9M 10	9M 09
Power production	GWh	13,723	12,731
- Thermal - Renewables	GWh GWh	10,937 2,786	10,926 1,805
Heat production	TJ	35,386	31,207

Highlights

- Thermal production was on level with last year despite higher green dark spreads
- Renewable production rose 54% due to contribution from new wind farms, especially Horns Rev 2 and Gunfleet Sands, as well as increased hydro power production in Sweden
- Renewables constituted 20% of total production
- Heat production rose 13% y/y due to cold weather
- Phase out of further power generation capacity from 2013



EBITDA increased to DKK 2.5bn from DKK 0.5bn

- Higher contribution margin from thermal production due to both higher power prices and lower fuel prices
- Earnings from Renewables increased significantly as new wind parks came on stream
- Lower capacity costs derived from the cost reduction programme
- Hedging had a negative impact of DKK 0.4bn (positive impact of DKK 0.7bn in 9M 09)



Energy Markets

Less negative time lag effects

Operational figures

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	9M 10	9M 09
GWh	88,346	72,121
GWh	7,609	7,770
		GWh 88,346

Highlights

- Gas sales increased 22%
- Cold weather and low gas prices caused increased gas sales in Denmark (including sales to own power plants) and to German Stadtwerke
- Higher net sales on gas hubs
- Supply contract with Dutch energy company De Nederlandse Energie Maatschappij (NLE), which increases DONG Energy's supplied customer accounts on the Dutch market from 150,000 to 380,000

Financial development DKKbn 25 25 21.2 20 21.2 15 10

Revenues

1.9

2.5

EBITDA

EBITDA increased to DKK 2.5bn from DKK 1.9bn

- Large negative impact from timelag in 9M 09 was not repeated in 9M 10
- A relatively larger share of gas was purchased from cheaper contracts in 9M 10 versus 9M 09
- Increased spread between gas hub prices and oil prices had a negative impact on earnings, partly mitigated through larger sales volumes



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9M 09

9M 10

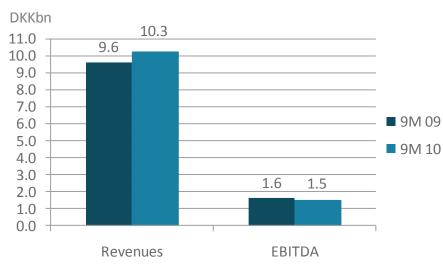
Sales & Distribution

Stable earnings

Operational figures

		9M 10	9M 09
Gas sales	GWh	17,179	14,881
Distribution of gas	GWh	7,614	6,858
Power sales	GWh	5,972	6,256
Distribution of power	GWh	6,669	6,707
Transport of oil	Mbbl	51	64

Financial development



Highlights

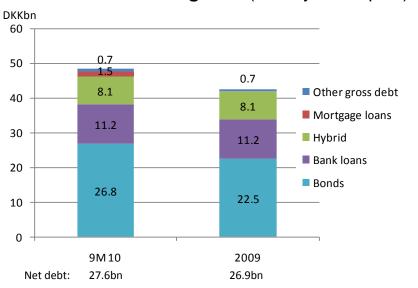
- Gas sales and distribution were up 15% and 11%, respectively, primarily due to the cold weather
- Power sales down 5%, while power distribution decreased by 1%
- With the contract with NLE, DONG Energy indirectly increases the customer base delivering back office services, e.g. billing services

EBITDA decreased to DKK 1.5bn from DKK 1.6bn

- Negative impact from lower net tariffs and higher net loss for power distribution
- Positive contribution from larger volumes of gas sold and distributed as well as higher tariffs for gas distribution



Debt overview



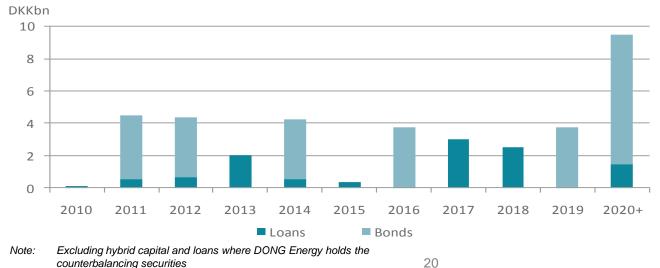
Gross interest-bearing debt (incl. hybrid capital)

Key ratios gross loan portfolio (incl. hybrid capital)

	9M 10
Share of fixed rate ¹	79%
Duration (years)	5.7
Average time to maturity (years) ²	9.2
Average interest rate ²	4.7%

Note (1): Loans with shorter maturity than 1 year are classified as floating rate Note (2): Calculated excluding hybrid capital

Long term debt maturity schedule at September 30, 2010 (excluding hybrid capital)





Liquidity reserves – Figures

DKKbn	9M 10	2009
Cash and cash equivalents	2.4	4.5
Securities	7.2	2.6
Liquid assets in total	9.6	7.1
RCF	5.6	11.2
Other comm. facilities	6.6	2.0
Total back-up facilities	12.2	13.1
Liquid reserves in total	21.8	20.2

Liquidity reserves – Policy

- Unchanged target to maintain a liquidity reserve of at least EUR 1.5bn
- Liquidity reserves changed from EUR 1.5bn of RCF to:
 - A syndicated committed RCF of EUR 750m
 - Bilateral committed facilities of EUR 250m
 - Liquid assets of EUR 500m (cash & cash equivalents and securities)
- Securities are highly rated and liquid Danish mortgage bonds and OECD State/Central Bank bonds











Market risks and hedging

Main market risks Hedging Oil and gas price risk 2011 E&P production and wholesale gas 2012 On aggregate, long oil/gas **Oil and Gas** A long gas position Almost Almost 70% hedged 55% hedged An oil/gas spread position (long gas, short oil) Hedging up to 5 years ahead Oil/gas price exposure from power generation included 2011 2012 under thermal power production Green Dark/Spark Spread risk/Thermal power production **Green Dark/Spark Spread** Hedging up to 30 months ahead Around Around Purpose is locking in the contribution margin by hedging 20% hedged 50% hedged input and output parameters 1:1 **Currency risk**

- Hedging up to 5 years ahead
- Strategy is to minimise currency exposure using forwards, swaps and currency options
- FX positions change as energy prices change are reevaluated and hedged continuously

Notes: Charts are related to figures as of 30 September 2010 Hedging ratio based on economic impact – accounting impact can differ (e.g. not all hedges applicable for hedge accounting) Time lag issues can still impact reported earnings as these are unhedgeable and neutral over time The hedging ratios do not capture optionality in the portfolio

DONG energy

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Outlook for 2010

Q3 (update
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Commodit prices Higher EBITDA in 2010 than previously expected

 EBITDA in Q4 10 to be positive, but lower than the quarterly average in 9M 2010

Market prices	Current expectation, 11 Nov. 2010 (rest of year)	Expected at H1 10 19 Aug. 2010	Realized, 1 months 200 (monthl average
Oil, Brent (USD/bbl)	81	73	6
Gas, TTF (EUR/MWh)	20	18	1
Gas, NBP (EUR/MWh)	19	17	,
Power, Nord Pool system (EUR/MWh)	44	49	3
Power, Nord Pool DK (average) (EUR/MWh)	48	50	3
Power, EEX (EUR/MWh)	49	49	3
Coal, API 2 (USD/t)	96	92	
CO ₂ emissions allowances (EUR/t)	14	16	
Green dark spread, DK (average) (EUR/MWh)	9	9	
US Dollar, (DKK/USD)	5.7	6.1	5





Outlook for 2010

	 New assets and Ormen Lange expected to contribute a further DKK 1.0bn in 2010
	 Due to higher energy prices, timing differences are expected to be neutral to positive compared to negative in 2009 resulting in:
	A better EBITDA for Energy Markets for 2010
EBITDA	 A better EBITDA in Generation due to neutral effects from FIFO accounting of coal (compared to a loss of DKK 0.7bn in 2009) and cost reduction Significantly higher EBITDA in 2010 compared to 2009
	 Sales & Distribution expected to be somewhat lower in 2010 due to regulatory factors
	 Cost reduction programmes expected to improve by DKK 0.5bn in 2010. Target to reach DKK 1.5bn in savings in 2011 compared to 2008
Investments	 DONG Energy's share of net investments (excluding minority shareholders)
Net debt	Net interest-bearing debt at the end of 2010 Around DKK 30bn
Capital structure	 Maintain a level of adjusted net debt equal to around three times the cash flow from operations Compliance with the capital structure goal for 2010

DONG

energy

Q&A

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Dividend, Funding and Rating

Long term capital structure target

- Maintain a minimum rating of BBB+ / Baa1
- Adjusted net interest-bearing debt ⁽¹⁾ of around three times cash flows from operating activities

Funding strategy and Debt Programmes

- External funding primarily to be carried out through parent company – to avoid structural subordination
- EMTN programme with a total amount of EUR 5bn

Dividend policy

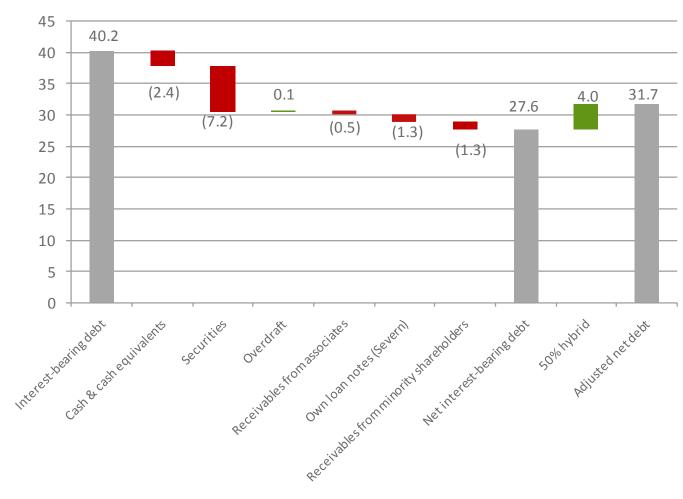
- The payout ratio⁽²⁾ is not to exceed 60% and not to be below 40% of net profit after tax
- The starting point for the 2009 dividend, to be paid in 2010, is DKK 7.25 per share (DKK 2,129mn) with an annual increase of 0.25 DKK per share (DKK 73mn) thereafter
- The resulting dividend for 2009, paid in 2010, was DKK 0.5bn
- Note (1): Adjusted net interest-bearing debt determined as net interest-bearing debt plus 50% of issued hybrid capital
- Note (2): The payout ratio is calculated less coupon after tax to holders of hybrid capital and minority interests' share of profit for the year

Credit ratings

	Standard & Poor's	Moody's
Corporate	A-	Baa1
Senior bonds	A-	Baa1
Hybrid capital	BBB	Baa3
Outlook	Stable	Stable
Last Update	May 2010	Oct 2009



Net debt calculation 9M 10



DKKbn



Investments

Investments in 9M 10

Cash flow from investment activities	-13.5bn
Purchase of securities (add back)	3.2bn
Minorities' share of investments (add back)	0.7bn
Net investments (DONG Energy's share of net investments)	-9.6bn
Disposal of enterprises	-0.3bn
Minorities' share investments	-0.7bn
Gross investment	-10.5bn

Main gross investments in 9M 10

Wind activities:	DKK 4.2bn
 Walney: 	DKK 2.7bn
London Array:	DKK 0.7bn
 Gunfleet Sands: 	DKK 0.3bn
Thermal activities:	DKK 2.8bn
 Severn: 	DKK 1.0bn
Enecogen:	DKK 0.8bn
Gas- and oil fields:	DKK 2.8bn
 Oselvar: 	DKK 0.5bn
Trym:	DKK 0.5bn
Ormen Lange:	DKK 0.3bn
 Syd Arne: 	DKK 0.4bn
Other:	DKK 0.7bn

