FINANCIALS 2010 First half results



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We urge you to read our annual report available on our website at www.dongenergy.com for a discussion of some of the factors that could affect our future performance and the industry in which we operate.

Should one or more of these risks or uncertainties materialise or should any underlying assumptions prove to be incorrect, our actual financial condition or results of operations could materially differ from that described herein as anticipated, believed, estimated or expected.





Agenda

DONG Energy highlights

- Market development
- Financials
- Outlook
- Appendix





Highlights first half 2010

Key financials

- EBITDA up 60% y/y to DKK 7.6bn
 - Rising prices following the cold and dry weather
 - Positive effect from timing differences compared to H1 09
 - Increased production from new renewable assets
- As previously expected, EBITDA for H2 10 will be considerably below H1 10, which was positively affected by the cold and dry weather
- Outlook for significantly higher EBITDA in 2010 compared to 2009 is maintained
- The slowdown in the economy still affects the demand for gas and power



Ownership

Key figures







energy

Further steps to strengthen gas sourcing

Recent decisions to improve gas sourcing further

- Developing the Marulk gas field
- LNG supply agreement with Iberdrola

Marulk gas field

- Located in the Norwegian Sea an area where DONG Energy already has natural gas production and exploration
- DONG Energy holds a 30% interest
- Estimated total commercial gas reserves of 71m boe (DONG Energy's share is 21m boe)
- Production expected to start in 2012
- DONG Energy's expected share of investment: DKK 1.1bn

LNG supply agreement with lberdrola

- DONG Energy will receive LNG corresponding to 1bn m³ of natural gas per year from Iberdrola
- 10-year agreement with an option for a 5-year extension
- Deliveries will begin in late 2011
- The LNG will be delivered to Gate terminal in the port of Rotterdam where DONG Energy is co-owner

Diversified gas sourcing strategy







LNG



Equity gas (E&P)

Contracts with international suppliers

Exchanges (gas hubs)

Equity gas production

- Target of 30% equity gas production (25% currently)
- High Reserve Replacement ratio of 15 years

Other near term gas fields under development

- Trym gas field
 - DONG Energy's first operated field in Norway
 - DONG Energy holds a 50% stake
 - Expected to start production at the end of 2010
- Oselvar gas field
 - DONG Energy holds a 55% stake
 - Expected to start production at the end of 2011



Offshore wind – A2SEA & partnership

Siemens to become equity partner in A2SEA

- Siemens will become shareholder (49%) in offshore wind park installation specialist A2SEA
- DONG Energy will remain main shareholder in A2SEA
- Siemens' participation will advance the industrialisation of offshore wind
- The sale is subject to approval from anti-trust authorities. Closing is expected in Q4 10
- Siemens will pay approx. DKK 860m for the new shares

Construction of a new installation vessel

- A2SEA invests in a new purpose-built installation vessel
- The new vessel has a large capacity and will be able to carry eight to ten wind turbines at a time
- Contract value of USD 139m (DKK 820m)
- The vessel is expected to be delivered in H2 12



Barrow Horns Rev 90 MW Middelarunden 160 MW 40 MW centrica private partnership VATTENFALL ڪ Walney 1+2 368 MW Nysted 166 MW Scottish and Souther eon Lincs London Array 1 270 MW 630 MW SIEMENS 0.0 Wind farms in production centrica Wind farms under construction MASDAR 🏤 בכי

Offshore partnerships contribute to risk sharing

Focusing on partnerships

- Risk sharing while retaining operational control
- Capitalising and realisation of value creation from projects
- Capitalising on concepts and competences, e.g. 120 m rotor sourced from Siemens agreement in more projects (e.g. Lincs)
- Possible pipeline expansion through options to participate in partners' projects
- Opportunity to capitalise on partners' profile/competencies (e.g. sale of electricity)



Anholt and offshore wind industrialisation

Concession awarded for Anholt

- DONG Energy has been awarded the concession to build the Anholt offshore wind farm in Denmark
- Siemens Wind Power will deliver the turbines

Facts about the Anholt offshore wind farm

- Anholt Offshore Wind Farm is to be erected near the island of Anholt in Kattegat – roughly 15-20km from the shore
- The capacity of the farm is 400MW and will be able to supply power corresponding to the annual power consumption of 400,000 Danish households, or 4% of Denmark's total power consumption.
- Sea depths: 14-19 meters
- Anholt is expected to supply its first power in 2012 and to be finally completed in 2013



Industrialisation through broad value chain presence

Through a strong presence across the offshore project value chain, DONG Energy is able to play a key role in the offshore industrialisation





Indicative timeline for offshore wind development

Divestment of stakes in Norwegian hydro assets

Divestment of stakes in Nordkraft and Salten Kraftsamband

- DONG Energy has agreed to sell its ownership interest in Nordkraft and Salten Kraftsamband to Troms Kraft Group
- The sale is subject to approval by among others the Ministry of Petroleum and Energy in Norway
- Closure of sale is expected in the autumn of 2010
- Selling price
 - Nordkraft: DKK 1.1bn
 - Salten Kraftsamband: DKK 0.9bn
- The sale will for DONG Energy result in a net gain before tax of approx. DKK 0.7bn, but will not affect EBITDA

Focus on core activities

- The sale of stakes in hydro assets follows the strategy to focus on core activities with a competitive edge
- The development of renewable production will primarily be within offshore wind farms

Divestments in 2010

- Swedegas (gas transmission company in Sweden)
- A2SEA (49%)
- Nordkraft and Salten Kraftsamband





Investments & capital structure



Gross investments H1 10

- Exploration & Production
- Generation thermal
- Generation renewables
- Energy Markets
- Sales & Distribution

Investment plans

- DONG Energy's share of net investments is still expected to be (including disposals):
 - 2010: Around DKK 10bn .

Expected divestment of offshore wind transmission assets in the UK for a value of DKK 1bn is included

2011: DKK 10-15bn

Long term capital structure target

- Maintain a minimum rating of BBB+ / Baa1
- Adjusted net interest-bearing debt ⁽¹⁾ of around three times cash flows from operating activities

Net investments of DKK 5.0bn

Adjusted net interest-bearing debt determined as net interest-bearing debt Note (1): plus 50% of issued hybrid capital



Larger construction projects in DONG Energy

Larger projects with commercial production before end of 2010

Project	Type of project	DE's share of project	MW ⁽¹⁾	Capex/remaining capex ⁽²⁾	Commercial start
Horns Rev 2	91 offshore wind turbines in DK	100%	209MW	DKK 3.7bn /DKK 0.0bn	Dec 2009 √
Karnice and Karcino	30 onshore wind turbines in PL	100%	81MW	DKK 0.8bn /DKK 0.0bn	Nov 2009/ Q2 2010
Nini Øst	Oil field in DK	40%	n.a.	DKK 0.8bn /DKK 0.0bn	Feb 2010 ✔
Gunfleet Sands 1+2	48 offshore wind turbines in UK	100%	173MW	DKK 4.4bn /DKK 0.1bn ⁽³⁾	Q1 2010 🗹
Mongstad	Gas fired power plant in NO	100%	280MW	DKK 2.1bn /DKK 0.1bn	Q4 2010
Severn	Gas fired power plant in UK	100%	850MW	DKK 3.3bn /DKK 0.9bn	Q4 2010
Trym	Oil & Gas field in NO	50%	n.a.	DKK 1.2bn /DKK 0.6bn	Q4 2010

Larger projects with commercial production start in 2011-2012					
Enecogen	Gas fired power plant in NL	50%	435MW	DKK 2.5bn /DKK 1.4bn	2011
Oselvar	Oil & Gas field in NO	55%	n.a.	DKK 2.3bn /DKK 1.5bn	2011
Walney 1+2	102 offshore wind turbines in UK	74.9%	275MW	DKK 6.5bn /DKK 5.8bn ⁽³⁾	2011
Lincs	75 offshore wind turbines in UK	25%	67.5MW	DKK 1.6bn /DKK 1.5bn ⁽³⁾	2012
London Array	175 offshore wind turbines in UK	50%	315MW	DKK 8.7bn /DKK 7.6bn	2012
Marulk	Oil & Gas field in NO	30%	n.a.	DKK 1.1bn/DKK 0.9bn	2012

Expected EBITDA contribution of approximately DKK 1.0bn in 2010⁽⁴⁾

Note (1): DONG Energy's share of MW.

Note (2): DONG Energy's share of capex as of 30 June 2010

Note (3): Expected proceeds from sale of transmission assets subtracted from capex

Note (4): Including ramp-up of Ormen Lange



Agenda

- DONG Energy highlights
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- Appendix





Market situation

Unusual weather situation normalising in Q2 10 30 Degrees Celcius 25 Q110 Q2 10 20 15 10 5 Actual 0 Norm -5 -10 -15 -20 Jan-2010 APT-2010 141-2010 Jan-2009 APT-2009 Jul-2009 0^{ct-2009} Source: SKM Market Predictor

Demand development in Nord Pool and Denmark y/y change in power demand



Q1 08 Q2 08 Q3 08 Q4 08 Q1 09 Q2 09 Q3 09 Q4 09 Q1 10 Q2 10

Rising hydro balance, but still below hist. avg.





Green Dark Spreads



Coal prices (monthly average)



Green Dark Spread (monthly average)



- Power prices increased relatively more than fuel and CO₂ prices in H1 10
- Average GDS in Denmark (DK1 + DK2):
 - H1 10: EUR 14/MWh
 - H1 09: EUR 7/MWh



Source: Argus

Oil prices and gas prices



Relationship between oil and gas prices





Agenda

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Selected Financial Figures

H1 10	H1 09
27,691	28,779
7,619	4,766
2,950	1,335
128,663	119,322
47,735	44,881
26,313	19,497
6,005	4,222
6,387	8,096
3.9	1.7
34.9%	48.6%
	27,691 7,619 2,950 128,663 47,735 26,313 6,005 6,387 3.9

Note (1): Net interest-bearing debt plus 50% of issued hybrid capital Note (2): Last 12 months

EBITDA development



- **EBITDA** increased by 60% y/y due to:
 - Rising prices following the cold and dry weather
 - Positive effect from timing differences compared to H1 09
 - Increased production from new renewable assets
- Hedging had a negative impact of DKK 0.1bn (positive effect of DKK 0.9bn in H109)
- Cash flow from operations was down 21% y/y.
- Changes in Net Working Capital had a small positive impact in H1 10 (DKK 0.1bn) on cash flow from operating activities compared to a large positive impact in H1 09 (DKK 3.7bn)



Exploration & Production

Higher production and rising oil prices

Operational figures

		H1 10	H1 09
Oil & gas production	mboe	12.5	12.0
- Oil production	mboe	4.6	4.6
- Gas production	mboe	7.9	7.4

Production highlights

- Gas and oil production increased by 4% primarily due to the gas fields Ormen Lange and Alve
- Gas production constituted 63% of total production in H1 10 compared to 62% in H1 09

Financial development



EBITDA up to DKK 2.4bn from DKK 2.2bn

- Positive contribution from higher production and higher oil prices
- Less positive effect from oil hedging and higher costs caused by repairs at the Siri field



Generation

Significantly higher green dark spreads

Operational figures

		H1 10	H1 09
Power production	GWh	10,410	9,248
- Thermal	GWh	8,529	8,052
- Renewables	GWh	1,881	1,196
Heat production	TJ	31,329	27,627

Production highlights

- Thermal production was up 6% due to higher green dark spreads in Q1 10
- Renewable production rose 57% from contribution from new wind farms such as Horns Rev 2 and Gunfleet Sands
- Heat production rose 13% y/y due to cold weather

Financial development



EBITDA increased to DKK 2.3bn from DKK 0.5bn

- Higher contribution margin from thermal production due to both higher power prices and lower fuel prices
- Earnings from Renewables increased significantly as new wind parks came on stream
- Lower capacity costs derived from the cost reduction programme



Energy Markets

Less negative time lag effects

Operational figures

		H1 10	H1 09
Gas sales	GWh	69,232	48,762
Power sales	GWh	5,286	5,420

Production highlights

- Gas sales increased 42%
- Cold weather and low gas prices caused increased gas sales in Denmark (including sales to own power plants) and to German Stadtwerke
- Higher net sales on gas hubs

Financial development

DKKbn



EBITDA increased to DKK 2.1bn from DKK 1.2bn

- Large negative impact from timelag in H1 09, which was not repeated in H1 10
- Lower gas prices had a negative impact on earnings, partly mitigated through larger sales volumes



Sales & Distribution

Stable earnings

Operational figures

		H1 10	H1 09
Gas sales	GWh	13,810	12,066
Distribution of gas	GWh	6,266	5,635
Power sales	GWh	4,157	4,339
Distribution of power	GWh	4,645	4,693
Transport of oil	Mbbl	40	43

Production highlights

- Gas sales and distribution were up 14% and 11%, respectively, primarily due to the cold weather
- Power sales down 4%, while power distribution was unchanged

Financial development



EBITDA decreased to DKK 1.1bn from DKK 1.2bn

- Negative impact from lower net tariffs and higher net loss for power distribution
- Positive contribution from larger volumes of gas sold and distributed as well as higher tariffs for gas distribution



Debt overview



Gross interest-bearing debt (incl. hybrid capital)

Key ratios gross loan portfolio (incl. hybrid capital)

	H1 10	H1 09
Share of fixed rate ¹	83%	90%
Duration (years)	6.1	4.9
Average time to maturity (years) ²	9.4	5.1
Average interest rate ²	4.6%	4.8%

Note (1): Loans with shorter maturity than 1 year are classified as floating rate Note (2): Calculated excluding hybrid capital

Long term debt maturity schedule at June 30, 2010 (excluding hybrid capital)



- Key funding activities in H1 10:
 - GBP 500m bond issue
 - EIB loans of totally GBP 500m
 - Mortgage loans of DKK 1,500m
 - Refinancing of RCF of EUR 750m
 - Bilateral credit facilities of EUR 250m



Note: Excluding hybrid capital and loans where DONG Energy holds the counterbalancing securities

Liquidity reserves – figures

DKKbn	H1 10	H1 09
Cash and cash equivalents	4.0	5.5
Securities	7.2	4.7
Liquid assets in total	11.2	10.2
RCF	5.6	11.2
Other comm. facilities	4.6	1.9
Total back-up facilities	10.2	13.1
Liquid reserves in total	21.4	23.3

Liquidity reserves – Policy

- Unchanged target to maintain a liquidity reserve of at least EUR 1.5bn
- Liquidity reserves changed from EUR 1.5bn of RCF to:
 - A syndicated committed RCF of EUR 750m
 - Bilateral committed facilities of EUR 250m
 - Reserved liquid assets of EUR 500m (cash & cash equivalents and securities)
- Securities are highly rated and liquid Danish mortgage bonds and OECD State/Central Bank bonds



Market risks and hedging

Main market risks

Oil and gas price risk

- E&P production and wholesale gas
- On aggregate, long oil/gas
 - A long gas position
 - An oil/gas spread position (long gas, short oil)
- Hedging up to 5 years ahead
- Oil/gas price exposure from power generation included under thermal power production

Green Dark/Spark Spread risk/Thermal power production

- Hedging up to 30 months ahead
- Purpose is locking in the contribution margin by hedging input and output parameters 1:1

Currency risk

- Hedging up to 5 years ahead
- Strategy is to minimise currency exposure using forwards, swaps and currency options
- FX positions change as energy prices change are reevaluated and hedged continuously





energy

Agenda

- DONG Energy highlights
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- Financials
- Outlook
- Appendix





Outlook for 2010 – Commodity prices

H1 update

Commodit prices As previously expected, EBITDA in H2 2010 will be considerably below H1 2010, which was positively affected by the cold and dry weather causing higher gas sales and higher power prices

Market prices	Current	Expected at	Realized, 12
	expectation,	Q110	months 2009
	19 Aug. 2010	20 May 2010	(monthl
	(rest of year)		average
Oil, Brent (USD/bbl)	73	80	6
Gas, TTF (EUR/MWh)	18	13	1
Gas, NBP (EUR/MWh)	17	13	1
Power, Nord Pool system (EUR/MWh)	49	41	3
Power, Nord Pool DK (average) (EUR/MWh)	50	46	3
Pow er, EEX (EUR/MWh)	49	44	3
Coal, API 2 (USD/t)	92	80	7
CO ₂ emissions allow ances (EUR/t)	16	13	1
Green dark spread, DK (average) (EUR/MWh)	9	14	
US Dollar, (DKK/USD)	6.1	5.1	5.





Unchanged Outlook for 2010

	 New assets and Ormen Lange expected to contribute a further DKK 1.0bn in 2010
	 Due to higher energy prices, timing differences are expected to be neutral to positive compared to negative in 2009 resulting in:
	A somewhat better EBITDA for Energy Markets for 2010 Significantly improved EBITDA in 2010
EBITDA	 FIFO accounting of coal in Generation to be neutral compared to a loss of DKK 0.7bn in 2009 Compared to 2009 in line with previous expectation
	 Sales & Distribution expected to be somewhat lower in 2010 due to regulatory factors
	 Cost reduction programmes expected to improve by DKK 0.5bn in 2010. Target to reach DKK 1.5bn in savings in 2011 compared to 2008
	DONG Energy's share of net investments (excluding 2010 2011 2011 2011 2011 2011 2011 201
Investments	minority shareholders) is expected unchanged at around DKK 10bn for 2010 around DKK 10bn DKK 10-15bn
Capital structure	 Maintain a level of adjusted net debt equal to around three times the cash flow from operations Compliance with the capital structure goal for 2010



Q&A

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Agenda

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- Appendix





Dividend, Funding and Rating

Dividend policy

- The payout ratio⁽¹⁾ is not to exceed 60% and not to be below 40% of net profit after tax
- The starting point for the 2009 dividend, to be paid in 2010, is DKK 7.25 per share (DKK 2,129mn) with an annual increase of 0.25 DKK per share (DKK 73mn) thereafter
- The resulting dividend for 2009, paid in 2010, was DKK 0.5bn

Funding strategy and Debt Programmes

- External funding primarily to be carried out through parent company – to avoid structural subordination
- EMTN programme with a total amount of EUR 5bn

Credit ratings

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	Standard & Poor's	Moody's
Corporate	A-	Baa1
Senior bonds	A-	Baa1
Hybrid capital	BBB	Baa3
Outlook	Stable	Stable
Last Update	May 2010	Oct 2009



Net debt calculation H1 10



DONG energy

Investments

Investments in H1 10

Cash flow from investment activities	-8.9bn
Purchase of securities (add back)	3.3bn
Minorities' share of investments (add back)	0.7bn
Net investments (DONG Energy's share of net investments)	-5.0bn
Disposal of enterprises	-0.3bn
Minorities' share investments	-0.7bn
Gross investment	-5.9bn

Main gross investments in H1 10

Wind activities: DKK 2.0bn

- Walney: DKK 1.2bn
- London Array: DKK 0.4bn
- Gunfleet Sands: DKK 0.3bn

Thermal activities:

- Severn: 0.7bn
- Enecogen: 0.4bn

Development of gas- and oil field: DKK 1.5bn

- Oselvar: 0.4bn
- Syd Arne: DKK 0.2bn

Other: DKK 0.3bn

