

FINANCIAL REPORT H1 2015 INVESTOR PRESENTATION

19 August 2015



DONG
energy

Disclaimer

Certain statements in this presentation are based on the beliefs of our management as well as assumptions made by and information currently available to the management. Forward-looking statements (other than statements of historical fact) regarding our future results of operations, financial condition, cash flows, business strategy, plans and future objectives can generally be identified by terminology such as “targets”, “believes”, “expects”, “aims”, “intends”, “plans”, “seeks”, “will”, “may”, “anticipates”, “continues” or similar expressions.

These statements are not guarantees of future performance and involve certain risks and uncertainties. Therefore, actual future results and trends may differ materially from what is forecast in this annual report due to a variety of factors, including, but not limited to, changes in temperature and precipitation levels; the development in oil, gas, electricity, coal, CO₂, currency and interest rate markets; changes in legislation, regulation or standards; renegotiation of contracts; changes in the competitive environment in DONG Energy's markets; and security of supply.

We urge you to read our annual report available on our website at www.dongenergy.com for a discussion of some of the factors that could affect our future performance and the industry in which we operate.

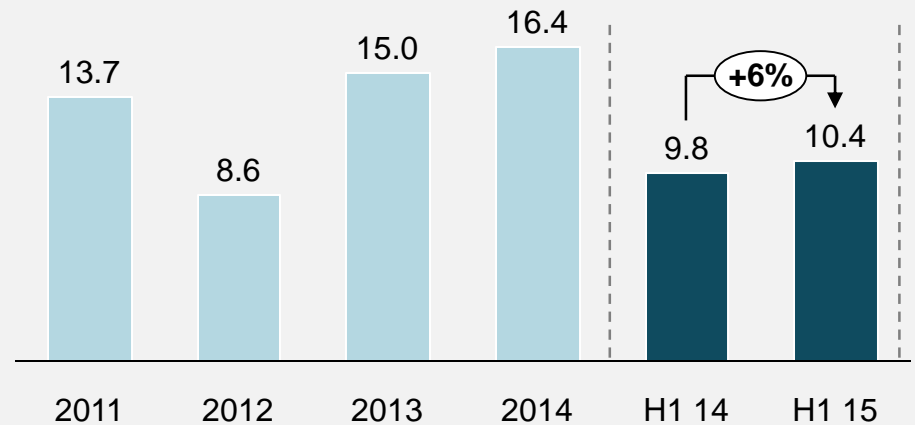
Should one or more of these risks or uncertainties materialise or should any underlying assumptions prove to be incorrect, our actual financial condition or results of operations could materially differ from that described herein as anticipated, believed, estimated or expected.

Strong first half – FY 2015 outlook revised upwards

Highlights

- Strong results despite low oil prices
- EBITDA of DKK 10.4bn (up 6% y/y)
- Solid credit metrics (FFO/Adjusted net debt of 38%)
- Net profit of DKK 2.8bn (up from DKK 1.4bn in H1 14)
- FY 2015 outlook revised upwards
- IPO roadmap progressing as planned

Group EBITDA (DKKbn)

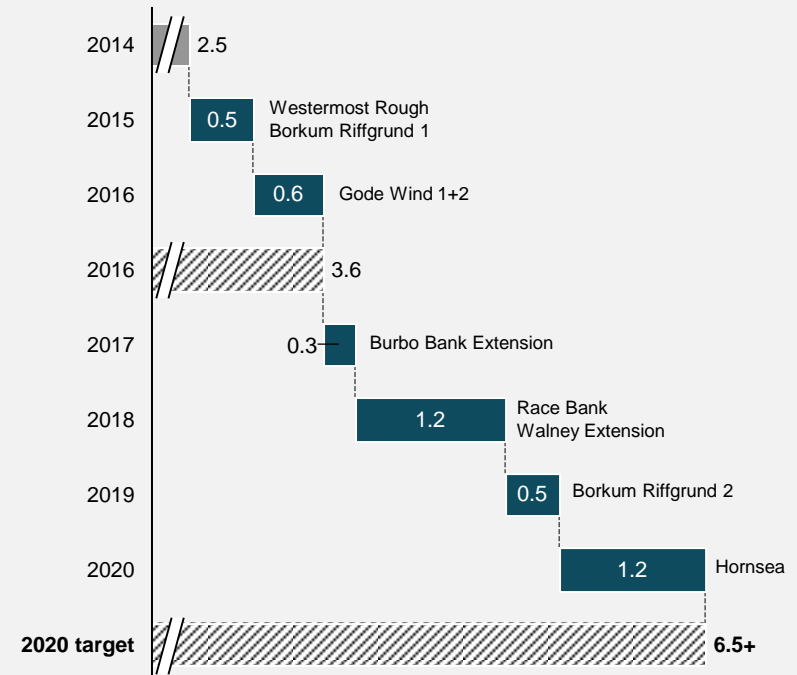


Wind expansion powering ahead

Continued rapid expansion:

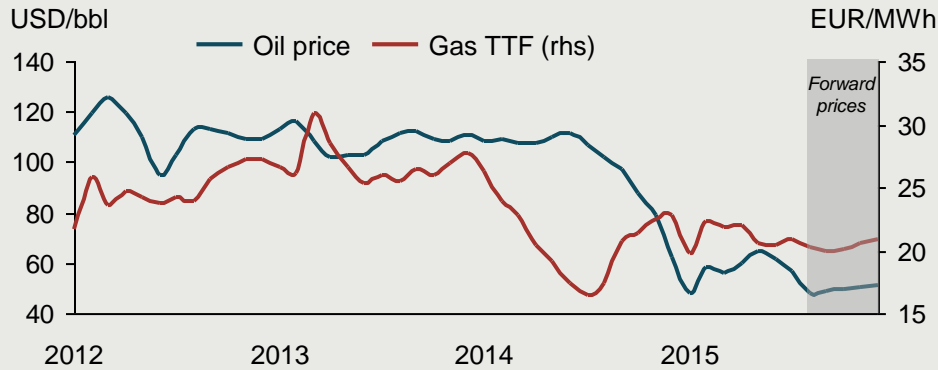
- Westermost Rough (210MW) – inaugurated in July 2015
- Borkum Riffgrund 1 (312MW) – fully installed and inauguration in Oct. 2015
- Gode Wind 1+2 (582MW) – first turbine installed in Aug. 2015
- Burbo Bank Extension (258MW) – FID taken in Dec. 2014
- Race Bank (up to 580MW) – FID taken in June 2015
- Walney Extension (660MW) and Hornsea (1.2GW) – both projects awarded with CfD, but FID not yet taken
- US projects rights – acquisition of rights off the coast of Massachusetts (+1GW)

DONG Energy – expected installed offshore wind capacity GW



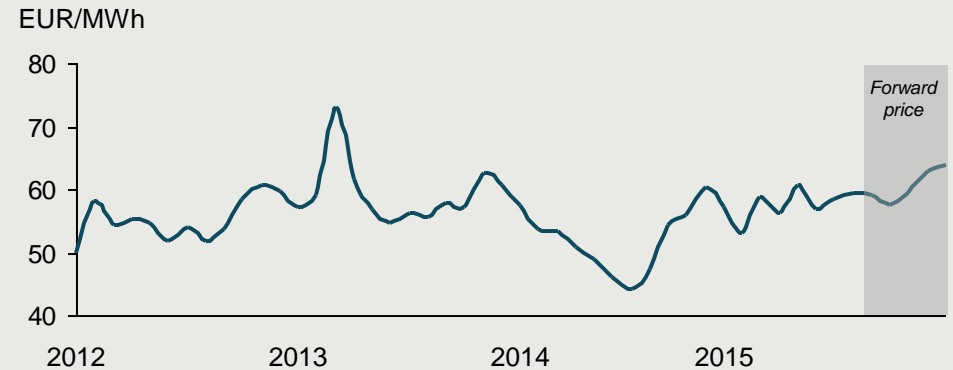
Market conditions and prices

OIL AND GAS PRICE



Source: Platts, Argus

UK POWER PRICE

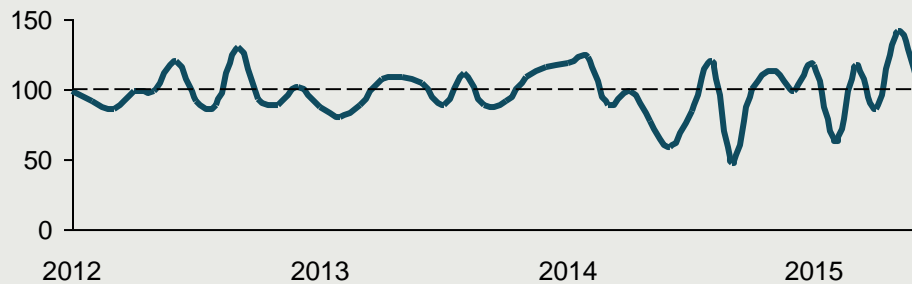


Source: LEBA

WIND ENERGY CONTENT

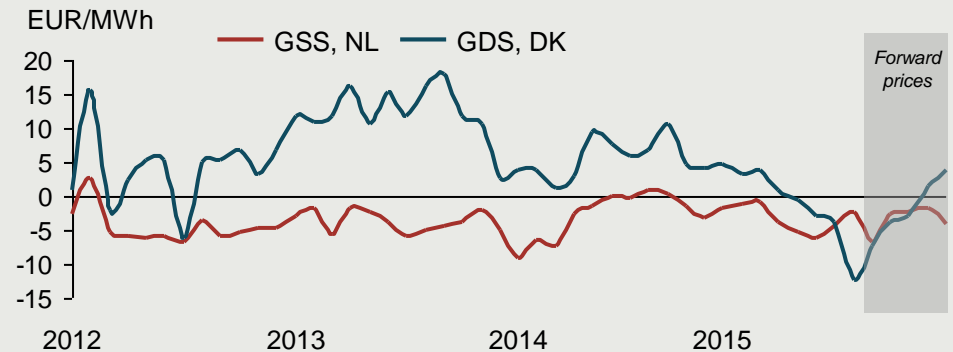
Wind index for DONG Energy's offshore wind farms

Index: Wind energy content vs. the normal wind energy of the month



Source: DONG Energy wind data

GREEN DARK SPREAD (DK) AND SPARK SPREADS (NL)



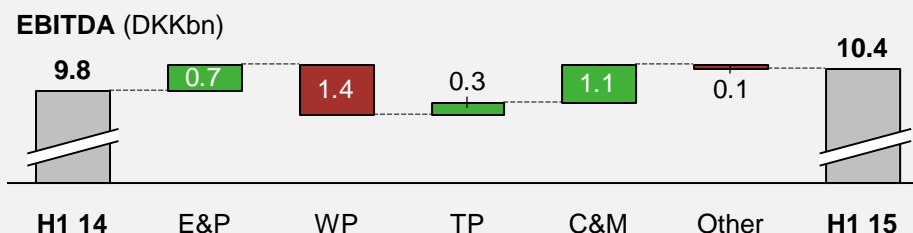
Source: APX, Argus, Nord Pool, ECX

Financial highlights H1 2015

EBITDA – DKK 10.4bn (up 6% y/y)

- ✓ Strong operational performance in WP and E&P
- ✓ Contribution from new wind assets
- ✓ Cost reductions in E&P (less expensed exploration and no Siri repair costs)
- ✓ Lump-sum payment from renegotiation of a gas sourcing contract
- ✓ Settlement of insurance claims and legal case in TP
- ✓ Gain from farm-down in Glenlivet
- ✗ Declining oil prices (hedging done after tax)
- ✗ Scheduled shutdown of Ormen Lange
- ✗ Comparison y/y impacted by gain on partial sale of London Array and Westermost Rough in H1 14 (DKK 2.1bn incl. lost production from London Array)

| Selected financials (DKKm) | H1 15 | H1 14 | FY2014 |
|-------------------------------|---------|---------|---------|
| Revenue | 37,856 | 35,873 | 67,048 |
| EBITDA | 10,406 | 9,813 | 16,389 |
| Net finance costs | -1,331 | -1,233 | -1,710 |
| Net profit | 2,777 | 1,429 | -5,284 |
| Assets | 155,073 | 156,783 | 149,914 |
| Equity | 63,152 | 67,235 | 61,533 |
| Net debt | 7,785 | 6,443 | 3,978 |
| Operating cash flow | 6,546 | 6,621 | 14,958 |
| Gross investments | -8,827 | -6,754 | -15,359 |
| Net investments | -8,341 | 810 | -4,706 |
| FFO/Adjusted net debt | 38.3% | 35.4% | 36.1% |
| ROCE | -5.8% | 4.1% | -8.0% |
| ROCE excl. impairment charges | 6.0% | 7.1% | 4.1% |



Exploration & Production

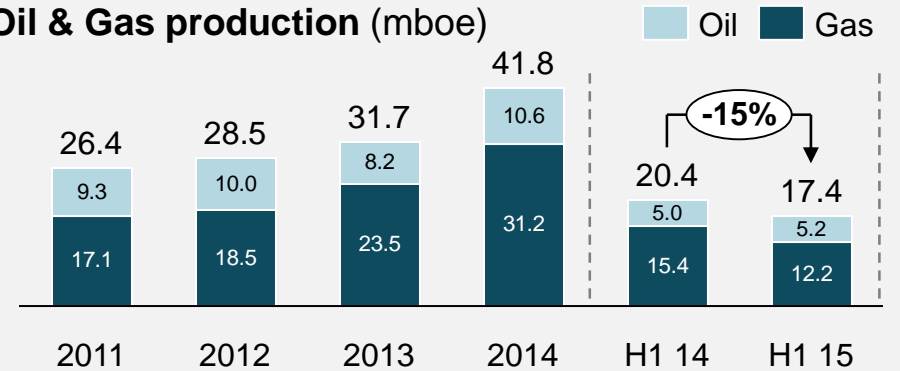
Operational highlights H1 15

- Production down 15%
 - ✗ Scheduled shutdown of Ormen Lange for 42 days in Q2 15 due to connection of new infrastructure to the gas treatment plant in Nyhamna
 - ✓ Ordinary production from Siri and increased Syd Arne production from buildout of phase 3
- Laggan-Tormore: First gas expected in H2 15
- Hejre: Delays in the supplier consortium – continue to push for first oil in 2017

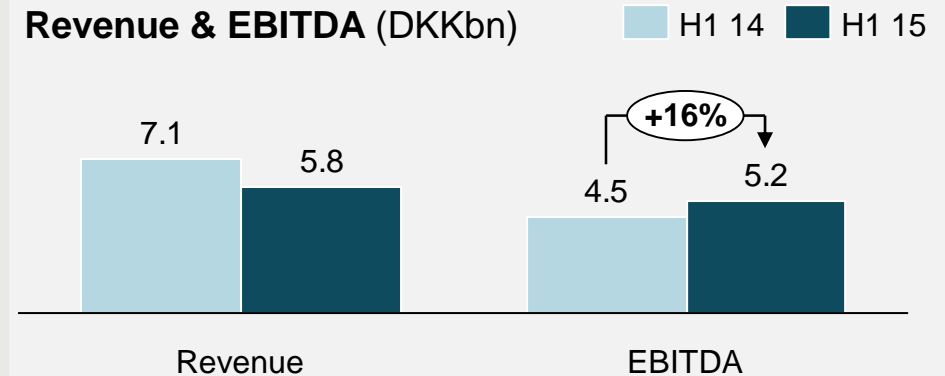
Financials highlights H1 15 – EBITDA up 16% y/y

- ✓ Strong operational performance
- ✓ Less expensed exploration and no Siri repair costs
- ✓ Insurance claim settlement and Glenlivet sales gain
- ✗ Lower production from Ormen Lange shutdown
- ✗ Oil prices fully hedged, but declining prices still impact EBITDA as hedging is conducted post tax

Oil & Gas production (mboe)



Revenue & EBITDA (DKKbn)



Wind Power

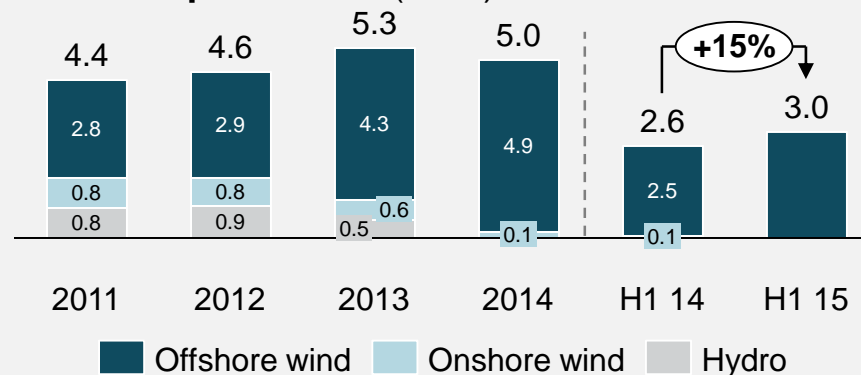
Operational highlights H1 15

- Production up 15%
 - ✓ Contribution from new farms West of Duddon Sands and Westermost Rough
 - ✓ Acquisition of remaining 50% share in Barrow wind farm
 - ✗ Lost production from partial London Array sale
 - ✗ Outage on Anholt due to cable failure (fully compensated by TSO)

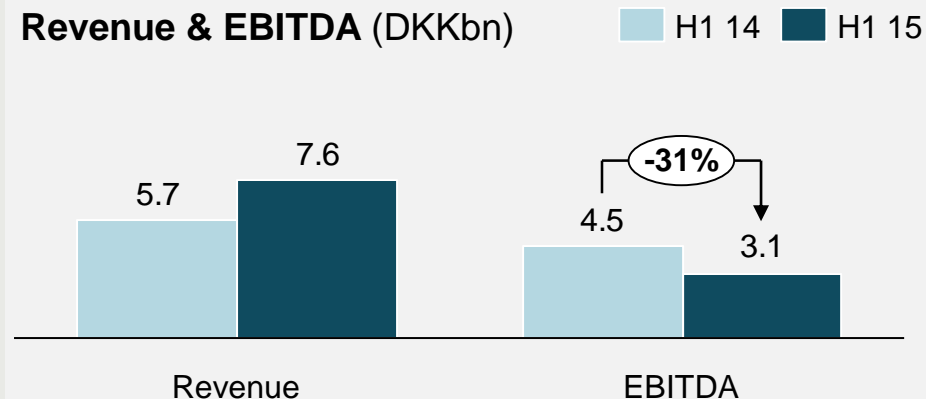
Financials highlights H1 15 – EBITDA down 31% y/y

- ✗ Gain on partial sale of London Array and Westermost Rough in H1 14 and divested generation from London Array (DKK 2.1bn in total)
- ✓ Strong operational performance
- ✓ Contribution from new wind farms
- ✓ Larger contribution from construction agreements

Renewable production (TWh)



Revenue & EBITDA (DKKbn)



Thermal Power

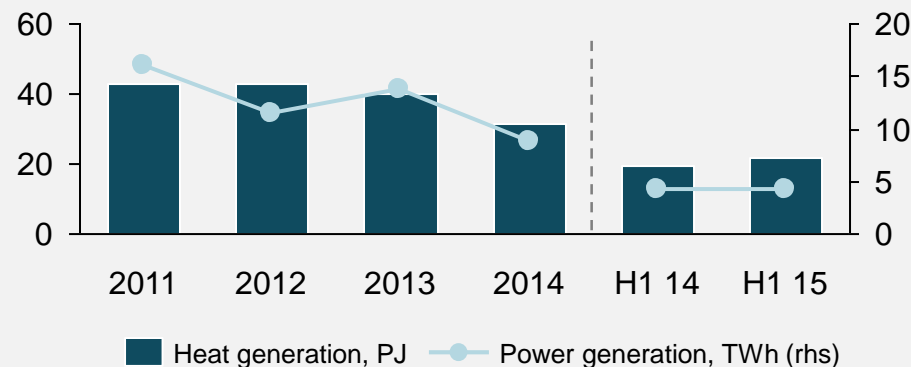
Operational highlights H1 15

- ✓ Heat generation up 12% y/y primarily due to warmer weather in H1 14
- ✓ Power generation unchanged y/y – higher generation at Enecogen due to somewhat improved market conditions offset by declining production in Denmark due to low spreads

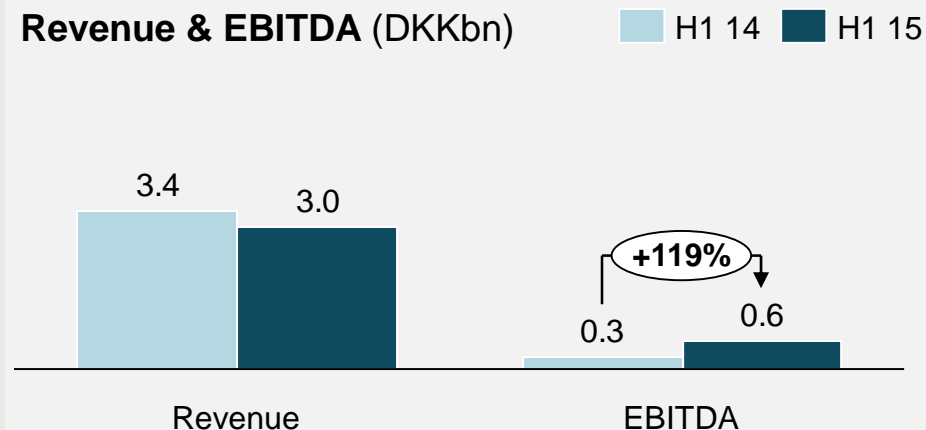
Financials highlights H1 15 – EBITDA up 119% y/y

- ✓ Settlement of legal dispute concerning CO₂ allowances (case stemming from 2005 and 2006)
- ✓ Settlement of insurance claim
- ✗ Negative Green Dark Spread in Q2 15

Thermal heat and power production (PJ, TWh)



Revenue & EBITDA (DKKbn)



Customers & Markets

Operational highlights H1 15

- Lower gas and power volumes sold and traded, but with very limited earnings impact
- ✓ Satisfactory outcome from settlement of a gas contract renegotiation

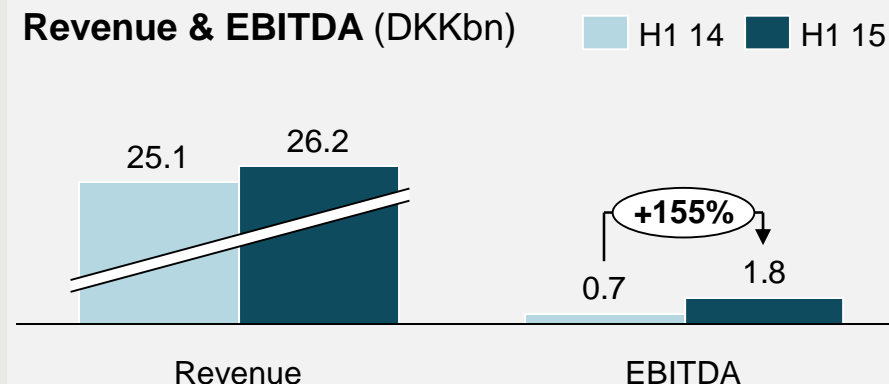
Financials highlights H1 15 – EBITDA up 155% y/y

- ✓ Lump-sum payment from renegotiation of a gas sourcing contract
- ✓ Unwinding of hedges due to changed underlying exposure (increasing amount of gas indexed gas sourcing contracts rather than oil indexed going forward)
- ✓ Distribution benefitting from colder weather
- ✓ Gas business benefitting from positive development in the oil and gas spread

Operational figures

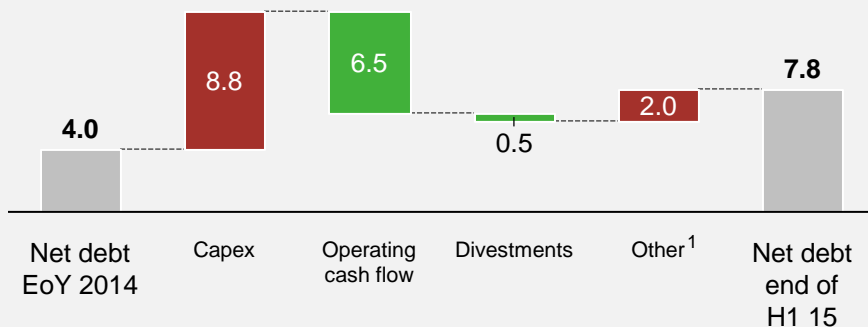
| | | H1 14 | H1 15 |
|-----------------------|-----|-------|-------|
| Gas sales | TWh | 63.0 | 55.9 |
| Power sales | TWh | 15.3 | 14.3 |
| Distribution of gas | TWh | 4.4 | 4.6 |
| Distribution of power | TWh | 4.2 | 4.2 |

Revenue & EBITDA (DKKbn)



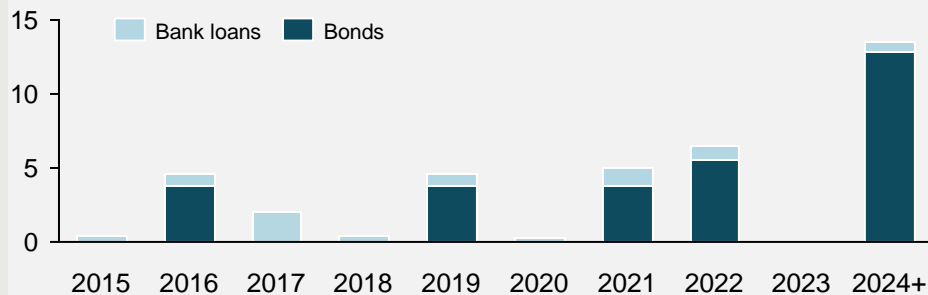
Debt overview

Net debt development H1 15

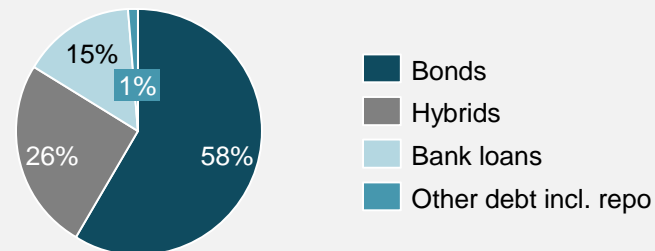


Note (1): Other include FX adjustments, hybrid coupons, dividend to minority shareholders etc.

Long term debt maturity schedule H1 15 (DKKbn)



Gross debt and hybrids H1 15



Key ratios loan portfolio²

| | Q4 14 | H1 15 |
|----------------------------------|-------|-------|
| Duration (years) | 7.7 | 7.2 |
| Average time to maturity (years) | 10.5 | 10.3 |
| Average interest rate | 4.2% | 4.0% |

Note (2): The key ratios refer to the end of period position and exclude hybrid capital

Liquidity reserves (DKKbn)

| | Q4 14 | H1 15 |
|--------------------------------|-------------|-------------------|
| Liquid assets (unrestricted) | 28.5 | 23.5 |
| Committed borrowing facilities | 17.3 | 13.6 ³ |
| Total | 45.8 | 37.2 |

Note (3): Four bilateral credit facilities terminated in Q1 15 (DKK 3.8bn)

Outlook – revised upwards

EBITDA (revised upwards)

DKK 17-19bn in 2015

(previous guidance DKK 15.5-17.5bn)

Net investments (unchanged)

DKK 35-40bn for 2015-2016

FFO/Adjusted net debt (revised upwards)

Above 30% in 2015

(previous guidance around 30%)



Q&A

(to ask a question on the conference call, press 01 on the telephone key pad)

APPENDIX

Comparison Q2 15 vs. Q2 14

EBITDA Q2 comparison by Business Units

E&P -13% y/y

- ✗ Ormen Lange scheduled shutdown and lower oil prices
- ✓ Lower costs (less expensed exploration and no Siri repair costs)

Wind Power -19% y/y

- ✗ Gain on partial sale of Westermost Rough in Q2 14
- ✓ Contribution from new farms and larger gain on construction agreements

Thermal Power up DKK 0.3bn y/y

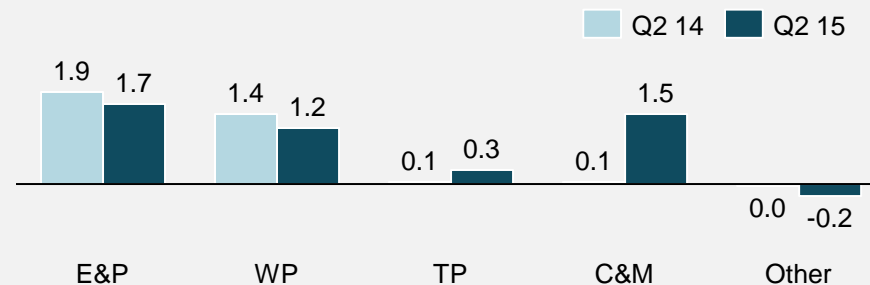
- ✓ Settlement of legal dispute concerning CO₂ quotas
- ✗ Declining Green Dark Spread

C&M up DKK 1.4bn y/y

- ✓ Lump-sum payment from renegotiation of a gas sourcing contract
- ✓ Unwinding of hedges due to changed underlying exposure (increasing amount of gas indexed gas sourcing contracts rather than oil indexed going forward)

| Group financials (DKKm) | Q2 15 | Q2 14 |
|---------------------------|---------|---------|
| Revenue | 18,589 | 15,681 |
| EBITDA | 4,405 | 3,479 |
| Net profit | 1,033 | -165 |
| Assets | 155,073 | 156,782 |
| Equity | 63,152 | 67,235 |
| Net debt | 7,785 | 6,443 |
| Operating cash flow | 4,251 | 2,102 |
| Change in working capital | 2,297 | 84 |
| Gross investments | -4,159 | -2,960 |
| Net investments | -3,730 | -1,557 |

EBITDA per business unit (DKKbn)



Market prices

| (average) | | Forwards as of 7 Aug. 2015 (rest of year) | Actual, H1 15 | Actual, H1 14 |
|---|-----------|---|--------------------------|------------------|
| Oil, Brent | USD/bbl | 50 | 58 | 109 |
| Gas, TTF | EUR/MWh | 20 | 21 | 22 |
| Gas, NBP | EUR/MWh | 21 | 22 | 22 |
| Electricity, Nord Pool system | EUR/MWh | 21 | 24 | 28 |
| Electricity, Nord Pool, DK ¹ | EUR/MWh | 25 | 26 | 30 |
| Electricity, EEX | EUR/MWh | 33 | 30 | 32 |
| Electricity, UK | EUR/MWh | 61 | 57 | 51 |
| Coal, API 2 | USD/tonne | 56 | 60 | 77 |
| CO ₂ , EUA | EUR/tonne | 7.5 | 7.2 | 5.7 |
| Green dark spread, DK ¹ | EUR/MWh | (0.2) | (0.4) | 4.8 |
| Green spark spread, NL | EUR/MWh | (2.6) | (4.4) | (4.6) |
| USD exchange rate | DKK/USD | 6.8 | 6.7 | 5.4 |
| GBP exchange rate | DKK/GBP | 10.6 | 10.2 | 9.1 |

Source: Platts, Argus, Nord Pool, LEBA, APX and ECX.

¹ Based on average prices in DK1 and DK2.

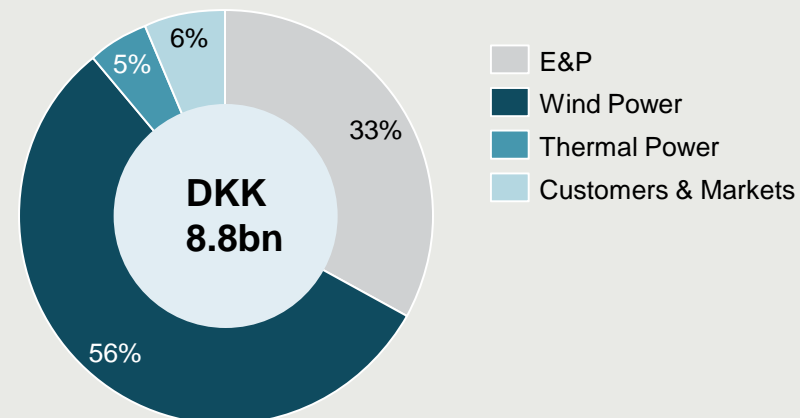
Investments

Investments in H1 15

| | |
|--|----------------|
| Cash flow from investing activities | - 7,012 |
| Purchase and sale of securities (reversal) | - 1,301 |
| Sale of assets and companies (reversal) | - 503 |
| Other | - 11 |
| Gross investments | - 8,827 |
| Sale of assets and companies | 503 |
| Other | - 17 |
| Net investments¹ | - 8,341 |

Note (1): Net investments are defined as the effect on DONG Energy's net debt from investments and acquisitions and disposals of enterprises





Gross investments on Business Units in H1 15



FFO/Adjusted net debt calculation

| | LTM H1 15 | LTM H1 14 |
|---|--------------|--------------|
| EBITDA (Business Performance) | 17.0 | 17.1 |
| Reversal of recognised lease payment | 0.6 | 0.5 |
| Adjusted net interest expenses | -2.1 | -2.8 |
| <i>Net interest expenses</i> | <i>-0.7</i> | <i>-1.7</i> |
| <i>Capitalised interest</i> | <i>-0.4</i> | <i>-0.3</i> |
| <i>Interest element of decommission obligations</i> | <i>-0.5</i> | <i>-0.4</i> |
| <i>50% of hybrid coupons</i> | <i>-0.4</i> | <i>-0.3</i> |
| <i>Operating leases, interest element</i> | <i>-0.2</i> | <i>-0.2</i> |
| Current tax | -4.1 | -5.1 |
| Funds From Operations (FFO) | 11.4 | 9.6 |
| Accounting net debt | 7.8 | 6.4 |
| 50% of hybrid capital | 6.6 | 6.6 |
| Restricted liquid assets (excluding REPO's) | 4.3 | 2.9 |
| Operating leases, PV (4.5% discount rate) | 4.3 | 5.2 |
| Decommissioning obligations | 11.1 | 9.7 |
| Deferred tax on decommissioning obligations | -4.4 | -3.8 |
| Adjusted net debt | 29.7 | 27.0 |
| FFO/Adjusted net debt | 38.3% | 35.4% |

Financial targets by Business Units

| ROCE | LTM H1 15 | Target 2016 | Target 2020 |
|--|----------------------------------|--|-------------|
| Group | -5.8% (6.0% excl. writedowns) | >10% | >12% |
|  E&P | -29.3% (12.2%) | ~12% on average for 2015-2020 | |
|  WP | 4.3% (4.3%) | 6-8% | 12-14% |
|  C&M | 3.7% (8.8%) | >8% | >10% |
|  TP | Positive FCF ^{1,2} | Target 2018: Positive FCF ¹ | |

Note (1): Free Cash Flow (FCF) defined as Operating Cash Flow less Gross Investments

Note (2): LTM H1 15 FCF positively affected by settlement of a legal dispute and insurance compensation