# Step up to your future career

Join the Procurement Career Programme





## **Orsted** Fast-track your career

## Apply before 24 March

## Do you want to transform from talented student to successful Sourcing Manager?

The Procurement Career Programme is designed to unleash your potential and prepare you for a future career as top-class Sourcing Manager in Ørsted.

We offer you an intensive two-year learning journey where you'll get the tools to develop supplier strategies, solid negotiation skills and international project experience, as well as a strong network in an international organisation.

#### What you'll get

- International project experience
- A steep learning curve with career acceleration focus
- Tools to identify sourcing needs and to drive procurement processes
- Negotiation skills and tactics
- A strong cross-functional network with other talents.

During the two-year journey, you'll attend tailor-made courses to build specialised skills:

#### **Procurement Academy** You'll be introduced to the various skills required to perform efficient and strategic sourcing.



#### **Negotiation skills**

The course will give you the tools to identify what is negotiable in business situations as well as to identify ways to adjust communication styles to achieve agreement.

#### Problem solving and communication

The course will strengthen your ability to solve complex business problems and to structure material to support decision making as well as train your communication and presentation skills.

#### **Negotiation tactics**

You'll learn to use negotiation tactics, such as time control during a negotiation, and to be aware of body language and tone of voice.

### Collaboration and project management

The course will give you the tools to use an understanding of others and yourself to work more efficiently, and it will strengthen project management skills as well as introduce you to strategic negotiation.

#### What you'll need to apply

- A master's degree in law, supply chain management, international business, engineering or similar.
- Fluency in written and spoken English.
- Strong analytical skills, enabling you to handle a range of complex tasks.
- A proactive and systematic approach to your work tasks.
- A high level of personal drive.
- An international, collaborative mindset and an ambition to be the best in your field.

Application deadline for the Ørsted Procurement Career Programme is on 24 March

orsted.com/procurement

"The Procurement Career Programme is designed to supply us with the procurement managers we'll need tomorrow. We're driven by a vision to create a world that runs entirely on green energy. And we're no less ambitious when it comes to developing our talents."

**Susanne J. Montferré**, Vice President, Procurement at Ørsted

