

## Head of Market Development of Japan for developing offshore wind energy markets

*Do you want to be part of implementing the green energy strategy in the Asia-Pacific, commercialising offshore wind in the Asia-Pacific power system?*

Join us and become Head of Market Development of Japan in Tokyo, where you will be responsible for development of markets where Ørsted wants to become active or is already active in an early stage.

### Your key tasks will be to

- The Head of Market Development of Japan will pursue all aspects of offshore wind energy project development and origination efforts in Japan. Principal activities will include leading development activities in coordination with global colleagues as well as spearheading origination efforts for clean energy power transactions.
- Identify new origination prospects, propose outreach strategy for all technologies under development, including stakeholder messaging.
- Represent Ørsted with potential partners, government officials and other stakeholders.
- Assist or lead development teams in all stages of energy project development, from identification of greenfield sites to achieving Ready-to-Build status.
- Understand valuation models, analyzing the economic merits and risks associated with clean energy projects.
- Manage tasks according to budgets and schedules, including coordinating internal and external technical support and consultants.
- Prepare and present business cases to senior management regarding new markets, projects, and structures.

### Your competences include that you

- have a bachelor's degree from an accredited college programme (business or engineering degrees preferred); a master's degree or MBA is a plus
- speak and write Japanese and English fluently
- have substantial experience from the energy, banking, consulting, public or utilities sector
- preferably have experience within wholesale electricity sales and/or the renewable energy industry and have knowledge of the electric utility industry and electric energy markets
- are proficient in the use of office applications.

You're able to manage the development and strategic process for wind energy projects. You have critical thinking skills with the ability to identify and solve complex problems, as well as having strong interpersonal skills with the desire to work in a fast-paced, entrepreneurial environment, meet deadlines and complete time-sensitive duties. You also have strong organisational, networking, leadership and time management skills.

### Working at Ørsted

To be the frontrunner in the green energy transformation, we invest significantly in innovation and empower our employees to help shape the renewable energy technologies of the future. We cultivate a collaborative, dynamic and diverse work environment and encourage career-long learning and development so our people can realise their full potential.

### Would you like to help shape the renewable technologies of the future?

Send your application to us as soon as possible and no later than 31 August 2019, as we'll be conducting interviews on a continuous basis.

Please don't hesitate to contact Jane Liu, HR Manager of the Taiwan office, by email to [twrecruitment@orsted.com](mailto:twrecruitment@orsted.com) if you'd like to know more about the position. You should expect some travelling in relation to your work.

**About Ørsted**

The Ørsted vision is a world that runs entirely on green energy. Ørsted develops, constructs and operates offshore and onshore wind farms, bioenergy plants and provides energy products to its customers. Headquartered in Denmark, Ørsted employs 6,300 people. Ørsted's shares are listed on Nasdaq Copenhagen (Orsted). In 2018, the group's revenue was DKK 76.9 billion (EUR 10.3 billion). For more information on Ørsted, visit [orsted.com](https://orsted.com) or follow us on [Facebook](#), [LinkedIn](#), [Instagram](#) and [Twitter](#).

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**Screening questions:**

- Have you worked with the Asia Pacific energy market previously? If yes, please describe briefly.
- Please state your level of English skills:
  - Mother tongue
  - Advanced level
  - Intermediate level
  - Basic level
  - Beginner level